



# HESL

## ATTORNEYS

ADVOCATES, NOTARIES PUBLIC & COMMISSIONERS FOR OATHS

## COMPANY PROFILE

[www.heslattorneys.co.tz](http://www.heslattorneys.co.tz)



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## OUR MISSION

The consummation of deals and the resolution of disputes and compliance with the law are the reasons for our existence as a Firm. In our opinion, civil argument and reasoning are the path to peaceful resolutions and progress. We believe HESL ATTORNEYS serves our clients by helping them achieve great business outcomes. Our firm's lawyers exhibit a steadfast willingness to explore the alternatives to help resolve disagreements and then we are able to work with other parties to find and follow the best path. It is through the use of these skills that we are able to deliver value for our clients.

## OUR VISION

Our vision is to provide our clients with skilled legal advice in a timely and efficient manner. We strive to handle each matter with accountability and responsiveness, as if we were representing ourselves. We focus our attention on the legal aspects of our client's business so that our clients can focus their attention on the success of their business. Our vision reflects our values: integrity, service, excellence and teamwork.

## OUR VALUES

**INTEGRITY** – We lead by example in all we do. We set the highest goals of honesty and ethics.

**SERVICE** – Our work is handled timely and efficiently.

**EXCELLENCE** – Our work reflects our best efforts, never less.

**TEAMWORK** – You are our client. We know that to achieve your business goals, we need to operate as a team. The best results are achieved through this collaboration

## WORKING LANGUAGES

Kiswahili and English

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# ESTABLISHMENT



## OUR FIRM

HESL ATTORNEYS is a dynamic Law Firm which provides a comprehensive range of general, personalized and specialized services to clients. It was registered on August, 2017, and assigned Reg. No. 434585. The Firm currently is composed of Four Advocates, with experience and expertise in areas of their specialization.



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# OUR PARTNERS



**Mr. Sosten Mbedule**  
LL.B. ( Mzumbe University)

- Advocate of the High Court of Tanzania (Since 2010);
- Associate at Lugaila & Associates later Peak Attorneys ( 2010-2013)
- Senior Legal Officer at The Open University (2013- June 2017)
- Managing Partner, HESL Attorneys

## AREAS OF EXPERTISE

Commercial Law, Banking Law, Conveyance /Land law Negotiable Instrument, Arbitration law and practice, Insurance law, International Trade and Investment Law; Labour Law/Industrial law , Mining law, Social Security Laws; Contract Law; Land Law and Conveyancing; Intellectual Property Law; Legal Drafting; Succession and Trusts Law; Natural Resources Law; Child, Women and Gender Related Laws; Criminal Law;; Tort Law; Company Law; Public Enterprises Law; Cooperative Law; Family Law; Construction law International Criminal of Justice .



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# OUR PARTNERS



**Ms. Hellen Ngelime**  
LL.B. ( Mzumbe University)

- Advocate of the High Court of Tanzania (Since 2016)
- Senior Associate at AKIPLAW Advocates ( Since 2015)
- Associate, Mkono & Co. Advocates
- Junior Associate, Mkono & Co. Advocates (January 2010 to December 2012)
- Partner, HESL Attorneys

## AREAS OF EXPERTISE

Highly specialised in intellectual property law where she has advised and acted for clients in virtually all aspects of intellectual property legal protection. Spanning from trademarks, patents, industrial designs and franchise, Ms. Ngelime has made out a name for herself in the protection of these intellectual property valuables both in Tanzania mainland and in Tanzania Zanzibar and also Commercial Law, Banking Law, Conveyance /Land law Negotiable Instrument, Arbitration law and practice, Insurance law, International Trade and Investment Law; , Labour Law/Industrial law , Mining law, Social Security Laws; Contract Law; Land Law and Conveyancing



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# OUR PARTNERS



## **Ms. Ludigalda M. Mavika** **LL.B. ( Mzumbe University)**

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- Advocate of the High Court of Tanzania (Since 2010)
- Legal Officer at K & M Advocates (2010-2015)
- H.R & Legal Manager, MOGAS Tanzania Limited
- Company Secretary, MOGAS Tanzania Limited
- Partner, HESL Attorneys

## AREAS OF EXPERTISE

Civil and Criminal Litigation, Labour /Industrial Law, Company Law, Contract Law, Natural Resources Law, Commercial Law, Banking Law, Mining Law, Arbitration Law and practice, Insurance Law, International Trade and Investment Law, Social Security Laws, Land Law & Conveyancing, Succession & Trusts Law, Law of the Child, Women and Gender Related Laws; Criminal Law, Tort Law; Public Enterprises Law; Cooperative Law, Family Law, Construction law International Criminal of Justice, Negotiable Instrument Legal Drafting. .



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# OUR EXPERTISE



## (A) LEGAL ISSUES

- Commercial law: Banking , Insurance
- International Trade/Sale of Goods and Services, Letters of Credit, Agency and Bankruptcy;
- Intellectual Property Law; trademarks, patents, industrial designs
- Transport Law: Shipping/Carriage of Goods by Sea, Road, Air and Rail
- Investment Law
- Natural Resources Law
- Succession and Trusts Laws
- IGeneral and Specialised Litigation (Civil and Criminal) including enforcement and protection of rights
- Drafting of Public Policy and other types of Memoranda
- Child, Women and Gender related Laws
- Labour Law
- Land Law & Conveyancing
- Legal Drafting
- Construction Law
- Arbitration Law and Practice
- Consumer Protection Law
- Multinational Enterprises Law
- Company Law
- Environmental Law
- Tort Law
- Family Law
- Company Secretaries



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# OUR EXPERTISE



## (B) DEBT COLLECTION

You can choose HESL ATTORNEYS to act on your behalf in pursuing payments of debts because we can offer you exceptional personalized service. A principle that is significant to our business. It means we have the time to understand and deliver on your requirements. And it also means that without screaming costs or expensive overheads, we can bring expertise service to your business. Whether you require debt collection, property management.

HESL ATTORNEYS offers all the services of a big company with the benefits of personal service. We don't want you to be our client we want you to be our partner. After all, if your business succeeds, our business profile grows at the same time. To do this we must understand your business thoroughly, acquire good knowledge of the market and display a thorough understanding of your business requirements.

The growth in the money market and the increase in the amount of capitalization of resources flowing through the Tanzania economy has seen many companies and individuals offering credit facilities with or without interest and through the same process may of them either fail to recover their monies or unnecessary delayed payments. These circumstances present an opportunity for HESL ATTORNEYS to come handy.

HESL ATTORNEYS strength is in its strong legal and operations team, which has built a product easy to join but a hard nut to crack in terms of debt collection.

**Debt collection** - doing strategy, follow up on your debt records and making sure that your outstanding payments are paid effectively and efficiently.

**Property Management** - we oversee your interest in any property, be it rent collection, maintenance, leasing or selling in an effective and cost effective way on your part.



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# OUR EXPERTISE

## (B) DEBT COLLECTION

### Types of Services:-

#### 1. Retainer Clients:

We take charge of the clients' day to day job of collecting all their debts out there and who specifically do not have time or inclination to chase payments themselves. Our main role is to follow up on the debts whereby some companies for example deal with ,Financial services , producing, manufacturing, and printing or provide different services, and therefore do not have the time to hassle with their clients who tend not to pay in cash.

There is also a retainer fee depending on the workload and the turnover of the company.

#### 2. One Stop Clients:

These clients have their moneys stretched out there and they'd wish to have a reliable and effective company to carry out their debt collection on their behalf. Normally these types of clients are aggrieved because their debtors have become notorious and unnecessarily delayed, refused or withheld their payments. Our charges on this are \_\_% of the total debt paid in 2 equal installments that is \_\_% on signing the Agreement and the remainder upon full collection of the debts.

#### NOTE:

In the event that the non judicial debt collection methods have proved futile we have an option of full court battle, at this stage a separate agreement instruction fee is prepared



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# OUR EXPERIENCE



## FIRM'S AREAS OF EXPERIENCE

- Drawing up Articles of Association; Constitutions; Agreements
- Legal Advises and Opinions
- Civil & Criminal Litigation
- Advisors to Corporate and Individual Clients on matters concerning, among others, Tax liability; Company formation, Liquidation, Registration/licensing requirements; Insurance coverage of clients; Statutory Social Security; Conveyancing Transactions; Compensation Claims; Procuring of evidence for litigants in Courts; Litigation (Civil and Criminal); Out of court settlements; resisting claims.
- Intellectual Property, trademarks, patents, industrial designs
- Drawing up leases and security documents.



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# CONTACT US



## HESL ATTORNEYS

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TANZANIA

### OFFICE CONTACTS

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### INDIVIDUAL CONTACTS

Ms Hellen P. Ngelime	0754093171	<a href="mailto:hellen.ngelime@heslattorneys.co.tz">hellen.ngelime@heslattorneys.co.tz</a>
Mr.Sosten Mbedule	0713581213	<a href="mailto:mbedule@heslattorneys.co.tz">mbedule@heslattorneys.co.tz</a>
Ms Ludigalda Mavika	0713885555	<a href="mailto:ludigalda@heslattorneys.co.tz">ludigalda@heslattorneys.co.tz</a>

### BUSINESS HOURS

MONDAY - FRIDAY 8.00 AM – 5.00 PM  
SATURDAY BY APPOINTMENT  
SUNDAY & PUBLIC HOLIDAYS - CLOSED



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